

Wine Industry Metrics - Winery Job Index - May 2018

Wines Vines Analytics

Steady Winery Hiring Up 4% in May

Direct-to-consumer (DtC), administrative and vineyard positions led Winejobs.com's Winery Jobs Index 4% higher in May versus a year ago to 471. The three subcategories saw hiring activity increase 25%, 16% and 6%, respectively. The strength of activity more than offset a 30% drop in demand for sale and marketing positions and an 11% drop in finance requirements. Winemaking positions saw demand fall 4% versus a year earlier.

| Winery Job Index » | Month | 12 Months |
|--------------------|-------|-----------|
| May 2018 | 471 | 334 |
| May 2017 | 455 | 310 |

WINERY JOB INDEX



Source: winejobs.com.

The Winery Job Index was 471 in May, up 4% from a year earlier. This was an all-time high for the month, and one of the five best months ever for the index.

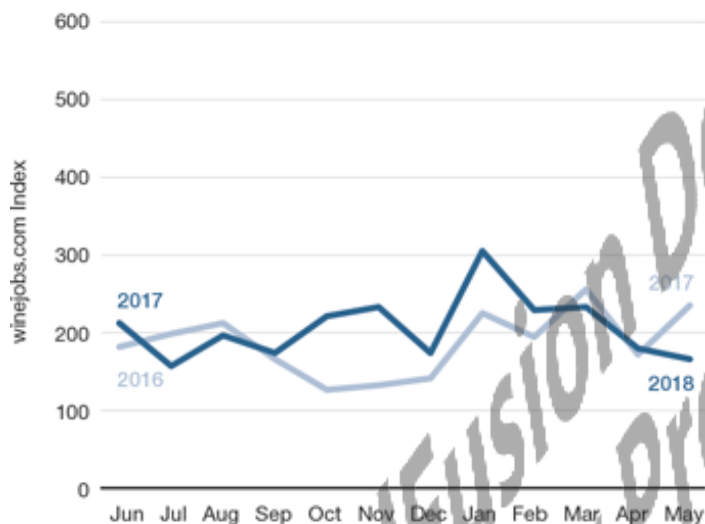
WINEMAKING JOB SUBCATEGORY



Source: winejobs.com

Demand for winemaking positions fell 4% to an index level of 583 in May.

SALES AND MARKETING JOB SUBCATEGORY



Source: winejobs.com

Demand for sales and marketing positions dropped 30% in May to an index reading of 165, its lowest level since July 2017.

DIRECT-TO-CONSUMER JOB SUBCATEGORY



Source: winejobs.com

Direct-to-consumer positions, including tasting room and retail staff, saw demand rise 25% in May. This was the strongest demand of any subcategory, and the second straight month growth exceeded 20%. The index reading of 940 was second only to the previous month's all-time high of 971.

WINES & VINES

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